# FINANCIAL STATEMENTS AND AUDITOR'S REPORT

**DECEMBER 31, 2013** 

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#### Independent Auditor's Report

Board of Directors Friends of Israel Disabled Veterans, Inc.

#### Report on the Financial Statements

We have audited the accompanying financial statements of Friends of Israel Disabled Veterans, Inc., which comprise the statement of financial position as of December 31, 2013, and the related statements of activities, functional expenses and cash flows for the year then ended, and the related notes to the financial statements.

## Management's Responsibility for the Financial Statements

Management is responsible for the preparation and fair presentation of these financial statements in accordance with accounting principles generally accepted in the United States of America; this includes the design, implementation, and maintenance of internal control relevant to the preparation and fair presentation of financial statements that are free from material misstatement, whether due to fraud or error.

#### Auditor's Responsibility

Our responsibility is to express an opinion on these financial statements based on our audit. We conducted our audit in accordance with auditing standards generally accepted in the United States of America. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the financial statements. The procedures selected depend on the auditor's judgment, including the assessment of the risks of material misstatement of the financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to the entity's preparation and fair presentation of the financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the entity's internal control. Accordingly, we express no such opinion. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of significant accounting estimates made by management, as well as evaluating the overall presentation of the financial statements.

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We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

#### **Opinion**

In our opinion, the financial statements referred to above present fairly, in all material respects, the financial position of Friends of Israel Disabled Veterans, Inc. as of December 31, 2013, and the changes in net assets, and its cash flows for the year then ended in accordance with accounting principles generally accepted in the United States of America.

#### Report on Summarized Comparative Information

We have previously audited Friends of Israel Disabled Veterans, Inc.'s December 31, 2012 financial statements, and we expressed an unmodified audit opinion on those audited financial statements in our report dated May 1, 2013. In our opinion, the summarized comparative information presented herein as of and for the year ended December 31, 2012 is consistent, in all material respects, with the audited financial statements from which it has been derived.

July 25, 2014

#### STATEMENT OF FINANCIAL POSITION

## DECEMBER 31, 2013 (With Summarized Financial Information for December 31, 2012)

	_	2013	_	2012
ASSETS				
Cash - unrestricted Cash - temporarily restricted Investments (Note 3) Investments - trust funds (Notes 3 and 4) Contributions receivable - current Beneficial interest in remainder trust (Note 4) Security deposits Prepaid expenses Fixed assets - net (Note 5)	\$	1,301,156 40,300 290,335 12,234 74,676 9,502 20,621 3,085 18,208	\$	614,623 36,400 272,380 13,710 167,863 7,927 9,972 15,921 1,085
Total assets	\$	1,770,117	\$_	1,139,881
LIABILITIES AND NET ASSETS				
Liabilities Accounts payable and accrued expenses Annuities payable (Note 4)  Total liabilities	\$	27,026 12,234 39,260	\$_	64,595 13,710 78,305
Net assets (Exhibit B) Unrestricted Temporarily restricted (Note 6)	_	1,576,442 154,415	-	957,715 103,861
Total net assets	_	1,730,857		1,061,576
Total liabilities and net assets	\$_	1,770,117	\$_	1,139,881

See independent auditor's report.

## STATEMENT OF ACTIVITIES

## YEAR ENDED DECEMBER 31, 2013 (With Summarized Financial Information for the Year Ended December 31, 2012)

			7	remporarily		T	'ota	al
	1	<b>Unrestricted</b>	_	Restricted		2013		2012
Revenues and other support Contributions Direct mail Change in value of split-interest agreements	\$	2,118,537 43,611	\$	647,233 1,575	\$	2,765,770 43,611 1,575	\$	1,397,335 388,122 11,425
Miscellaneous income		10,082		2,010		10,082		15,277
Net assets released from restrictions (Note 6)	_	598,254	_	(598,254)	-			
Total revenues and other support	-	2,770,484	_	50,554	-	2,821,038		1,812,159
Expenses (Exhibit C) Program services Facilities and special programs (Note 7)	_	1,281,270				1,281,270		2,035,635
Supporting services  Management and general  Fund raising	-	307,445 584,673				307,445 584,673		382,105 479,785
Total supporting services	-	892,118				892,118		861,890
Total expenses	_	2,173,388				2,173,388		2,897,525
Change in net assets before investment income		597,096		50,554		647,650		(1,085,366)
Investment income (Note 3)		21,631				21,631	_	6,856
Change in net assets (Exhibit D)		618,727		50,554		669,281		(1,078,510)
Net assets - beginning of year		957,715		103,861		1,061,576	_	2,140,086
Net assets - end of year (Exhibit A)	\$	1,576,442	\$	154,415	\$	1,730,857	\$	1,061,576

See independent auditor's report.

FRIENDS OF ISRAEL DISABLED VETERANS, INC.

# STATEMENT OF FUNCTIONAL EXPENSES

YEAR ENDED DECEMBER 31, 2013 (With Summarized Financial Information for the Year Ended December 31, 2012)

	Program Services	S.	Supporting Services	es			Total	
	Facilities	Management	Fund					
	Programs	and General	Raising		Total	2013	1	2012
Transmissions to Israel-Zahal	\$ 1.281.270				€*	1 281 270	6/	2 035 635
Disabled veteralis I and (1900 1)	1,401,470	\$ 110,742 \$	\$ 235,327	69	346,069	•	<del>)</del>	258,589
Payroll taxes and employee benefits		29,902	63,541		93,443	93,443		54,251
Professional fees		114,037	7,927		121,964	121,964		149,207
Data processing		9,070	19,275		28,345	28,345		25,959
Direct mail			135,825		135,825	135,825		220,915
Occupancy (Note 9)		19,242	40,888		60,130	60,130		51,423
Telephone and online services		3,652	7,760		11,412	11,412		24,275
Office supplies		16,304	34,645		50,949	50,949		41,631
Postage, printing and publications		1,945	4,132		6,077	6,077		6,838
Advertising			12,347		12,347	12,347		18,738
Travel			16,202		16,202	16,202		3,392
Catering and awards			1,382		1,382	1,382		2,519
Depreciation		1,194	2,537		3,731	3,731		685
Miscellaneous		1,357	2,885		4,242	4,242		3,468
Total expenses reported by  · function on the statement of activities (Exhibit B)	\$ 1,281,270	\$ 307,445 \$	584,673	€9	892,118 \$	\$ 2,173,388	69	2,897,525
							  -	

See independent auditor's report.

## STATEMENT OF CASH FLOWS

## YEARS ENDED DECEMBER 31, 2013 AND 2012

Cash flows from operating activities	-	2013	_	2012
Change in net assets (Exhibit B) Adjustments to reconcile change in net assets to net cash provided (used) by operating activities	\$	669,281	\$	(1,078,510)
Donated stock		(180)		(46,874)
Depreciation and amortization		3,731		685
Realized and unrealized losses (gains) on investments		(13,999)		3,604
Change in value of split-interest agreements Decrease (increase) in assets		(1,575)		(11,425)
Accrued interest receivable				1,194
Contributions receivable		93,187		(112,777)
Security deposits		(10,649)		
Prepaid expenses Increase (decrease) in liabilities		12,836		8,820
Accounts payable and accrued expenses	_	(37,569)	_	38,312
Net cash provided (used) by operating activities	_	715,063	_	(1,196,971)
Cash flows from investing activities Purchase of investments Proceeds from sales of investments		(3,324) 1,024		(38,184) 49,500
Purchase of fixed assets	_	(20,854)	_	
Net cash provided (used) by investing activities		(23,154)	-	11,316
Cash flows from financing activities				
Payment of annuity obligations Proceeds from investment income subject to		(2,696)		(7,090)
annuity agreements	_	1,220	_	689
Net cash used by financing activities	_	(1,476)	_	(6,401)
Net change in cash		690,433		(1,192,056)
Cash - beginning of year	_	651,023	_	1,843,079
Cash - end of year	\$	1,341,456	\$_	651,023

See independent auditor's report.

#### NOTES TO FINANCIAL STATEMENTS

#### **DECEMBER 31, 2013**

#### NOTE 1 - NATURE OF ORGANIZATION

Zahal Disabled Veterans Organization ("Z.D.V.O.") was founded to represent, lobby for and rehabilitate the quadriplegic, paraplegic, blind, burned, amputee and other disabled Israeli veterans. To facilitate their rehabilitation, three Beit Halochem Centers ("Centers") were built in Tel Aviv, Haifa, Jerusalem and a rest and recreational facility in Nahariya. Friends of Israel Disabled Veterans, Inc. is the official U.S. tax-exempt representative of Zahal Disabled Veterans Organization. Its major mission is to bring awareness and raise funds for these Centers and the veterans they serve.

The Centers are dedicated to providing comprehensive treatment and services. Limited by serious handicaps, many disabled find it difficult to re-establish a daily regimen so necessary to physical and mental well-being. Providing the means to succeed is Beit Halochem's top priority. The veterans receive individualized physical and hydrotherapy, psychological counseling, sports, vocational and academic training. The Centers also provide programs and activities for the entire family, bringing together parents and children in an environment of "normalcy" and warmth.

Academic scholarships give the disabled veterans the opportunity to go to college, either to continue what they were learning before being disabled, or new fields, as their disabilities often prevent them from pursuing their original goals.

The Centers also provide state-of-the-art sports training. Some of the members progress so well that they are given specialized training in order to compete in the Paralympics and other games specifically geared to disabled athletes around the world. The Centers' veterans have won gold medals at many of these events. Becoming a successful athlete gives the disabled veteran strength of mind and spirit, enabling him or her to overcome the painful obstacles of the disability.

The Centers enable these men and women to regain control of their lives, with self-confidence and dignity, in an atmosphere of love, encouragement and deep appreciation for their tremendous sacrifice.

In the last ten years, due to terror attacks, civilians found themselves standing on the front line and being injured side by side with soldiers. Due to this new situation, Z.D.V.O. took upon itself to care for this population. Today civilian victims of terror can become equal members of one of the three Beit Halochem Centers and enjoy Beit Halochem Centers and benefit from their services.

#### NOTES TO FINANCIAL STATEMENTS

#### **DECEMBER 31, 2013**

#### NOTE 1 - NATURE OF ORGANIZATION (continued)

Friends of Israel Disabled Veterans, Inc. ("Friends") was incorporated in 1987 as a nonprofit organization and is exempt from income tax under Section 501(c)(3) of the Internal Revenue Code.

The Friends website is available for more information about individual disabled veterans, current events at Beit Halochem in Israel and in the U.S., and donation opportunities.

Friends' primary purpose is to obtain contributions to fund facilities and special programs for disabled Israeli veterans in Israel.

The organization is funded primarily by contributions.

#### NOTE 2 - SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

Basis of accounting - The financial statements are prepared on the accrual basis of accounting.

Use of estimates - The preparation of financial statements in conformity with accounting principles generally accepted in the United States of America requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities and disclosure of contingent assets and liabilities at the date of the financial statements and the reported amounts of revenues and expenses during the reporting period. Actual results could differ from those estimates.

Investments - Investments are carried at fair market value. Friends of Israel Disabled Veterans, Inc. invests in various investment securities. Investment securities are exposed to various risks such as interest rate, market and credit risks. Due to the level of risk associated with investment securities, it is at least reasonably possible that changes in the values of investment securities will occur in the near term, based upon the markets' fluctuations, and that such changes could materially affect Friends' financial statements.

#### NOTES TO FINANCIAL STATEMENTS

#### **DECEMBER 31, 2013**

### NOTE 2 - SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (continued)

#### Fair Value Measurements

Fair Value Measurements establishes a framework for measuring fair value. The framework provides a fair value hierarchy that prioritizes the inputs to valuation techniques used to measure fair value. The hierarchy gives the highest priority to unadjusted quoted prices in active markets for identical assets or liabilities (Level 1 measurements) and the lowest priority to unobservable inputs (Level 3 measurements). The three levels of the fair value hierarchy are described below. Level 1 inputs to the valuation methodology are unadjusted quoted prices for identical assets or liabilities in active markets that Friends has the ability to access. Level 2 inputs to the valuation methodology include:

- Quoted prices for similar assets or liabilities in active markets;
- Quoted prices for identical or similar assets or liabilities in inactive markets;
- Inputs other than quoted prices that are observable for the asset or liability;
- Inputs that are derived principally from or corroborated by observable market data by correlation or other means.

If the asset or liability has a specified (contractual) term, the Level 2 input must be observable for substantially the full term of the asset or liability. Level 3 inputs to the valuation methodology are unobservable and significant to the fair value measurement. The asset or liability's fair value measurement level within the fair value hierarchy is based on the lowest level of any input that is significant to the fair value measurement. Valuation techniques used need to maximize the use of observable inputs and minimize the use of unobservable inputs.

The following is a description of the valuation methodologies used for assets measured at fair value. There have been no changes in the methodologies used at December 31, 2013 as compared to those used at December 31, 2012.

Equities and money market funds - Valued at the closing price reported on the active market on which the individual securities are traded.

Fixed-income securities and State of Israel bonds - Valued based on quoted market prices in markets that are not active or for which all significant inputs are observable, either directly or indirectly.

#### NOTES TO FINANCIAL STATEMENTS

#### **DECEMBER 31, 2013**

## NOTE 2 - SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (continued)

#### Fair Value Measurements (continued)

The methods described above may produce a fair value calculation that may not be indicative of net realizable value or reflective of future fair values. Furthermore, while Friends believes its valuation methods are appropriate and consistent with other market participants, the use of different methodologies or assumptions to determine the fair value of certain financial instruments could result in a different fair value measurement at the reporting date.

The following table presents the asset balances measured at fair value by level as of December 31, 2013:

	Level 1	Level 2	Total
Assets			
Money market funds	\$ <u>94,028</u>	\$	\$ <u>94,028</u>
Equities			
Basic materials	1,110	•	1,110
Consumer goods	1,839	-	1,839
Healthcare	50,079	-	50,079
Industrial goods	8,715	-	8,715
Services	4,265	-	4,265
Technology	2,202		2,202
Total equity securities	68,210		68,210
State of Israel bonds		78,530	78,530
Fixed-income securities Government National			
Mortgage Association		49,567	<u>49,567</u>
	\$ <u>162,238</u>	\$ <u>128,097</u>	\$290.335
Trust funds			
Money market funds	\$ 1,258	\$ -	\$ 1,258
Equities - financial	10,976		10,976
	\$ <u>12,234</u>	\$	\$ <u>12,234</u>

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#### NOTES TO FINANCIAL STATEMENTS

#### **DECEMBER 31, 2013**

## NOTE 2 - SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (continued)

Contributions receivable - Unconditional promises to give that are expected to be collected within one year are recorded at net realizable value. Unconditional promises to give that are expected to be collected in future years are recorded at the present value of their estimated future cash flows. The discounts on those amounts are computed using risk-adjusted interest rates applicable to the years in which the promises are received. Amortization of the discounts is included in contribution revenue. Conditional promises to give are not included as support until the conditions are substantially met. Friends does not charge interest on outstanding receivables.

Allowance for doubtful accounts - Friends determines whether an allowance for uncollectibles should be provided for contributions receivable. Such estimates are based on management's assessment of the aged basis of its contributions, current economic conditions, subsequent receipts and historical information. Contributions receivable are written off against the allowance for doubtful accounts when all reasonable collection efforts have been exhausted. As of December 31, 2013, Friends had no allowance for doubtful accounts.

Beneficial interest in remainder trust - The fair value of the beneficial interest is estimated by discounting the estimated future cash flows using a risk-adjusted rate.

Fixed assets - Fixed assets, including leasehold improvement in excess of \$1,500 with an estimated useful life of greater than one year are capitalized, and are stated at cost. Depreciation is provided over the estimated useful lives of the assets on the straight-line method. Amortization of leasehold improvement is provided on the straight-line basis over the shorter of the estimated useful lives of the assets or the term of the lease.

Annuity payable - The fair value of the obligation is estimated by discounting the estimated future cash flows using a risk-adjusted rate.

Contributions - Unconditional contributions, including promises to give cash and other assets, are reported at fair value at the date the contribution is pledged. The gifts are reported as temporarily restricted support if they are received with donor stipulations that limit the use of the donated assets. When a donor restriction expires, that is, when a stipulated time restriction ends or purpose restriction is accomplished, temporarily restricted net assets are reclassified as unrestricted net assets and reported in the statement of activities as net assets released from restrictions.

Advertising - Advertising costs are expensed as incurred.

#### NOTES TO FINANCIAL STATEMENTS

#### **DECEMBER 31, 2013**

## NOTE 2 - SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (continued)

Operating lease - Operating lease expense has been recorded on the straight-line basis over the life of the lease. Deferred rent, when material, is recorded for the difference between the fixed payment and the rent expense.

Functional allocation - The costs of providing Friends' programs and other activities have been summarized on a functional basis. Accordingly, certain costs have been allocated among the programs and supporting services benefited.

Unrestricted net assets - Unrestricted net assets include funds having no restriction as to use or purpose imposed by donors.

Temporarily restricted net assets - Temporarily restricted net assets are those whose use has been limited by donors to a specific time period or purpose.

Summarized financial information - The financial statements include certain prior-year summarized comparative information in total but not by net asset class. Such information does not include sufficient detail to constitute a presentation in conformity with accounting principles generally accepted in the United States of America. Accordingly, such information should be read in conjunction with Friends' financial statements for the year ended December 31, 2012, from which the summarized information was derived.

Uncertainty in income taxes - Friends has determined that there are no material uncertain tax positions that require recognition or disclosure in the financial statements. Periods ending December 31, 2010 and subsequent remain subject to examination by applicable taxing authorities.

Subsequent events - Subsequent events have been evaluated through July 25, 2014, which is the date the financial statements were available to be issued. Management has determined that there are no material subsequent events that would require disclosure in Friends' financial statements through this date.

## NOTES TO FINANCIAL STATEMENTS

## **DECEMBER 31, 2013**

#### **NOTE 3 - INVESTMENTS**

	2013	2012
General		
Money market funds Equities	\$ 94,028	\$ 73,110
Basic materials	1,110	1,040
Consumer goods	1,839	1,548
Healthcare	50,079	39,173
Industrial goods	8,715	5,420
Services	4,265	3,161
Technology	2,202	1,982
Total equities	68,210	52,324
State of Israel bonds	78,530	79,350
Fixed-income securities Government National Mortgage		
Association	49,567	<u>67,596</u>
	290,335	272,380
Trust funds		
Money market funds	1,258	516
Equity - financial	10,976	13,194
	12,234	13,710
	\$ <u>302,569</u>	\$286,090
Investment income consists of the following:		
	2013	2012
Interest and dividends	\$ 7,632	\$ 10,460
Net realized and unrealized gains (losses) on investments	13,999	(3,604)
	\$ <u>21,631</u>	\$6,856

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#### NOTES TO FINANCIAL STATEMENTS

#### **DECEMBER 31, 2013**

#### **NOTE 4 - SPLIT-INTEREST AGREEMENTS**

Friends is the trustee and beneficiary of a charitable remainder annuity trust agreement established by Mr. and Mrs. Carl Gans of New York, New York on April 14, 2000. The trust agreement provides that the trustee pay an annuity amount equal to 10.43% of the initial net fair market value of the trust assets as of the date of the annuity trust agreement. Any payment in satisfaction of the annuity amount shall be from income and, to the extent that income is not sufficient, from principal. Any income of the trust for a taxable year in excess of the annuity amount shall be added to principal. The annuity amount shall be paid in equal quarterly amounts. The value of the trust at the present value of estimated future cash flows at December 31, 2013 is \$0. The trust uses a 6% discount rate. As of December 31, 2013, the trust fund assets are \$16.

Friends is the trustee and beneficiary of a charitable remainder annuity trust agreement established by Mr. and Mrs. Carl Gans of New York, New York on September 25, 2001. The trust agreement provides that the trustee pay an annuity amount equal to 9.164% of the initial net fair market value of the trust assets as of the date of the annuity trust agreement. Any payment in satisfaction of the annuity amount shall be from income and, to the extent that income is not sufficient, from principal. Any income of the trust for a taxable year in excess of the annuity amount shall be added to principal. The annuity amount shall be paid in equal quarterly amounts. The value of the trust at the present value of estimated future cash flows at December 31, 2013 is \$0. The trust uses a 6% discount rate. As of December 31, 2013, the trust fund assets are \$12,218.

Friends is the beneficiary of a charitable remainder annuity trust agreement established by Mr. and Mrs. Leonard Smith of Beverly Hills, California on November 24, 1995. The trust agreement provides that 8% of the net fair market value of the trust assets shall be paid semiannually to Mr. and Mrs. Leonard Smith during their lifetimes, in each taxable year. Upon the death of Mr. and Mrs. Smith, the principal of the trust would be remitted to Friends. The value of the trust at the present value of estimated future cash flows at December 31, 2013 is \$9,502. The trust uses a 6% discount rate. As of December 31, 2013, the trust fund assets are \$27,032.

#### NOTES TO FINANCIAL STATEMENTS

#### **DECEMBER 31, 2013**

#### **NOTE 5 - FIXED ASSETS**

	2013	2012	Estimated Useful Lives
Computers and equipment Furniture and fixtures Leasehold improvements	\$ 2,055 3,864 16,990	\$ 2,055	3 years 3 years 5 years
Less accumulated depreciation	22,909	2,055	
and amortization	(4,701)	(970)	
Net fixed assets	\$ <u>18,208</u>	\$ <u>1,085</u>	

#### NOTE 6 - TEMPORARILY RESTRICTED NET ASSETS

Temporarily restricted net assets are available for the following purposes:

	 2013	 2012
Programs for paralyzed veterans Charitable remainder annuity trusts	\$ 144,913 9,502	\$ 95,934 7,927
	\$ 154,415	\$ 103,861

During 2013, temporarily restricted net assets were released from restrictions for the following:

Programs for paralyzed veterans \$\_598,254

#### NOTE 7 - ZAHAL DISABLED VETERANS' FUND

During 2013, Friends transmitted the sum of \$1,281,270 to Zahal Disabled Veterans' Fund of Zahal Disabled Veterans Organization, which included funding for building the new center in Beer-Sheva, sports, cultural and educational activities, equipment and academic scholarships.

#### NOTES TO FINANCIAL STATEMENTS

#### **DECEMBER 31, 2013**

#### **NOTE 8 - CONCENTRATIONS**

Financial instruments which potentially subject Friends to a concentration of credit risk are cash accounts with financial institutions in excess of the FDIC insurance limit (\$250,000). The total exposure as of December 31, 2013 is \$1,064,017.

#### **NOTE 9 - OCCUPANCY COSTS**

Friends leases space for its operations. The lease expires on April 30, 2016. The lease expense was \$60,130 in 2013 and \$51,423 for 2012.

Minimum lease payments are as follows:

2014	\$	59,368
2015		61,152
2016		20,584
	<b>P</b>	141 104

#### **NOTE 10 - PENSION**

Friends has a defined contribution 401(k) plan which covers substantially all employees. All participating eligible employees receive a matching of employees' contributions up to a maximum 3% not to exceed IRS guidelines. The expense for the year ended December 31, 2013 was \$7,154.